

THE ANNUAL MEETING OF THE USA ALLIANCE WAS HELD IN BUFFALO, NY ON SEPTEMBER 10, 2004. OUR BUSINESS MEETING WAS CALLED TO ORDER AT 8:05 AM BY PRESIDENT SANDY JACKSON. THOSE IN ATTENDANCE WERE ROBBIE JOHNSON, PETER SCOBIE, DICK THOMAS, PAUL DAVIS, RONNIE MOORE, JACK MILLER, KEITH MAINI, JOE TIMMONS, ROBERT GILES, LEN LOVULLO, GREG MURREY, RON ARNDT, JOHN GRIFFIN, MERWYN LARSEN, BARON GARCIA, KERRY DILLARD AND BOB KATZ.

THE MINUTES FROM LAST YEAR'S MEETING WERE READ AND APPROVED.

SANDY REPORTED THE REASONS FOR OUR REMAINING THREE MEMBERS NOT BEING IN ATTENDANCE. RICH'S FATHER IN LAW IS ILL, RON GABOR'S HOME AND BUSINESS WERE HIT BY THE HURRICANES AND MIKE JOHNSON'S DAUGHTER TAYLOR HAS CANCER AND IS UNDERGOING CHEMO TREATMENTS.

THE TREASURERS REPORT WAS PROVIDED BY LEN AND GREG. AUDITED FINANCIAL STATEMENTS WERE PROVIDED TO EVERYONE.

THE PARTY THIS EVENING IS AT LEN'S HOUSE. LEN WANTED TO PAY PERSONALLY FOR THE PARTY. HOWEVER, A MOTION WAS MADE BY BOB KATZ AND SECONDED THAT THE ALLIANCE PAY THE PARTY AS THIS IS WHAT WE PAY OUR DUES FOR.

DUES WERE DISCUSSED. WE CURRENTLY HAVE SUFFICIENT FUNDS TO REDUCE OUR DUES. A MOTION WAS MADE BY BARON GARCIA AND SECONDED THAT ONLY DUES FOR THE FIRST SIX MONTHS OF \$900 BE DUE. IF WE NEED ADDITIONAL FUNDS WE WILL REQUEST DUES FOR THE SECOND HALF. THIS MOTION PASSED.

NEW MEMBER JOE TIMMONS WAS WELCOMED AND GAVE A BRIEF HISTORY OF HIS AGENCY.

OUR MEETING WAS ADJOURNED AT 8:50 AM FOR THE PRESIDENTS PANEL CONSISTING OF RANDY JONES, TOM NERNEY AND ROBERT HILL.

AT 7:30 AM ON SEPTEMBER 11, OUR BUSINESS MEETING RESUMED WITH ALL THOSE PRESENT FROM THE DAY BEFORE.

WE DISCUSSED OUR INVITEES FOR THE PRESIDENT'S PANEL NEXT YEAR. THOSE TO BE INVITED ARE MIKE MILLER, SCOTTSDALE; DAVE PAULY, CAPITAL INDEMITY; ART MOOSTMAN, INTERSTATE; BRAD DICKLER, ESSEX; DICK NENABER, WELLINGTON.

JOHN GRIFFIN REPORTED ON OUR 2005 ANNUAL MEETING IN VICTORIA BRITISH COLUMBIA. THE DATES ARE SEPTEMBER 29- OCTOBER 2, 2005.

THE NOMINATING COMMITTEE OF ROBBIE JOHNSON, GREG MURREY AND RON ARNDT PROPOSED THE SLATE OF OFFICERS AS FOLLOWS:

PRESIDENT—PAUL DAVIS
VICE PRESIDENT—BOB KATZ
TREASURER—LEN LOVULLO
SECRETARY—GREG MURREY
EXECUTIVE COMMITTEE—MERWYN LARSON AND ROBBIE JOHNSON (2ND YEAR EACH), KERRY DILLARD AND JACK MILLER (1ST YEAR EACH)
PAST PRESIDENT—SANDY JACKSON

A MOTION WAS MADE BY JOHN GRIFFIN AND SECONDED THAT THE OFFICERS AS PRESENTED BE APPROVED. ALL MEMBERS VOTED IN FAVOR OF.

NEW MEMBER DISCUSSION WAS MADE, BUT AT THIS TIME THERE ARE NO SERIOUS CONTENDERS.

JACK MILLER HAS AGREED TO HOST THE MEETING IN 2006 IN ST. LOUIS. THIS WILL BE HIS AGENCY'S 75TH ANNIVERSARY SO WE ALL LOOK FORWARD TO ANOTHER GREAT MEETING THERE.

SEEING THAT NEXT YEAR IS THE 25TH ANNIVERSARY OF THE ALLIANCE, THERE WAS DISCUSSION OF BRINGING BACK PAST MEMBERS TO CELEBRATE. AFTER MUCH DISCUSSION, IT WAS AGREED THAT THE EXECUTIVE COMMITTEE WOULD TAKE THIS UP LATER.

THERE BEING NO FURTHER BUSINESS, A MOTION WAS MADE AT 8:35 AM FOR THE MEETING TO BE ADJOURNED.

RESPECTFULLY SUBMITTED,

GREG MURREY
SECRETARY

THE EXECUTIVE COMMITTEE MET IMMEDIATELY AFTER THE
ROUNDTABLE DISCUSSION AT 10 AM.

IT WAS AGREED THAT WE WOULD NOT INVITE PAST MEMBERS TO THE
MEETING NEXT YEAR.

BUDGET FOR 2005 IS SET AS FOLLOWS:

LEGAL \$ 5000
MEETINGS \$ 30000
INSURANCE \$ 2500
PRESIDENTS OFFICE \$ 3600
TREASURERS OFFICE \$ 1000
SECRETARYS OFFICE \$ 240
MISC \$2500

TOTAL EXPENSES \$ 44,850

THERE BEING NO FURTHER BUSINESS THE MEETING WAS ADJOURNED AT
10:15 AM.