

The Mid Year meeting of the USA Alliance was held Monday February 10, 2014 in the Gatwick Room of the Renaissance Hotel in St. Louis, Missouri.

At 8:05am President Kerry Dillard called the meeting to order.

Those present were Dick, Alex and Mark Thomas, Merwyn and Jenny Larsen, Ron Gabor, Kerry Dillard, Jason Griffin, Greg and Jason Murrey, Rich Distel, Fran and Harry Johnson, Len LoVullo, Dan Braude, Paul Davis, Jack and Dave Miller, Rob and Jinny Tuscano, Adam Devine, Jenny Wood and Wes Duesenberg.

Our first topic was the invites of the Company Presidents to our Annual Meeting. Based on votes, our invites are in order:

Dick Nenaber—Mesa, Brian Jermeland—Northland, Brian Sanders—Markel . If one of those three cannot attend our alternate is Wayne Bates of Canopis.

Jason Griffin gave a short report on our annual meeting which will be held in Seattle September 25-28. Everyone should have received the email from John and Carol which was just sent out.

New member discussion was our next topic. The Membership Committee of Paul Davis, Jenny Wood and Merwyn Larsen presented three applications. Arlington Roe, Indiana, South & Western, Texas, who purchased Horner & Associates and Jackson Sumner, North Carolina.

Much discussion was given to each one. A motion was made by Wes and seconded by Dick Thomas that a secret ballot be cast for each one.

Arlington Roe was the only new member voted in by the members present. This is subject to the votes of Mike Johnson and John Mundelius which Kerry will handle.

It was also agreed that the Membership app needs to be revised and updated and the Committee will make suggestions for this revision. Anyone that has any suggestions should send those to anyone on the Committee no later than 4/15/14. They will then report back to the general membership.

Len LoVullo then presented the Balance Sheet through 12/31/13, a copy of which is attached to this report. Dues will continue at \$2500 per year. The report was accepted as presented.

At 10:05 our Roundtable Discussion started.

At 11:00 a presentation was made by Rubin Brown LLP on the Affordable Care Act, the Individual Tax Update and a discussion and update on the Economy in general.

At 12:15 we broke for lunch and agreed to continue the Roundtable during our lunch.

All of the topics on the list were discussed and addressed. The biggest topic of the session, which was not on the list, was what is the future of the Alliance and who are we and what are the qualifications for new members. Fran Johnson agreed to start the process of gathering info from everyone and start to assemble this. He will email everyone.

There being no further topic, our meeting was adjourned at 3:00pm.

Respectfully submitted,

Greg Murrey, Secretary