

USA Alliance Meeting Minutes- Phone meeting of Executive Committee June 13, 2017

Members Present: Adam Devine, Wes Duesenberg, Dave Miller, Jennifer Larsen, Dan Braude, RC Chaffin, Jim Roe, Fran Johnson, & Shawn Makowski

Members Not Present: Rob Tuscano & Jason Murrey

Wes Duesenberg President called the meeting to order at 10:00 am Eastern time zone

Wes laid out the topics of the call.

By- Laws- no movement has occurred on the by-law changes. Jim still feels we need to get a firm direction the organization wants to move forward.

Wes suggested that Jim needs to get some concepts down to keep the ball rolling forward.

Dave, Wes, Jim & Dan agreed to set up a phone call to keep things moving with the by-law changes

Membership- Jennifer Larsen Jensen reported that she forwarded on the applications to Dave Miller and that stock certificates were being issued for Kevin Tromer and John Wood to become new members

Gary Holleder of Russell Bond & Co. Inc. will be slated for a vote to become a new member. Jennifer Jensen was going to send out a ballot to all members for a vote

Wes indicated that we really need to get a protocol in place to get the membership process standardized.. Jennifer Jensen was going to put in writing the process to be followed. That process was going to be submitted to the executive committee for approval and then implemented. No new membership solicitations until we standardize the process

Production Survey – Fran Johnson addressed the group that Regan & Associates were still waiting on some responses, but that the survey was coming along. Fran was going to send a follow-up email urging everyone's participation.

Annual Meeting- Adam Devine reported that everything was falling into place. Invitations were set to go out to Bill Cunningham from IAT Insurance, Art Davis from Colony, and the new President of Canal. It was also decided that we would cover all the Presidents spouses expenses as well

Marketing Meeting- Dan Braude reported the meeting was moving forward. To be held July 30th and 31st at the Dallas airport Grand Hyatt. Agenda very similar to our Mid-year. 13 confirmed as of today.

Dan will be following up individually for more participation. Jennifer Breich and Rob Tuscano were going to help with the agenda.

Advertising - No Movement.

Executive Director discussion- R. C. Chaffin reported that the responses he received from his survey indicated that we really needed to narrow the scope of responsibility down. The survey also indicated that the group does not feel that we need a full time Executive Director. Wes and R.C. were going to get together and get a better more focused job description to maybe attract a recently retired or part time Executive Director.

Colony Program Feedback- Bill Brecht reported that Paul Davis and he have had several discussions with Greg Rubel had that he indicated that Colony now wants to include some binding authority into the equation as well as Garage. Greg indicated to Bill & Paul that he would be ready for a proposal in a few weeks.

Annual Meeting with NAGA – Wes Duesenberg & Rob Tuscano met with Frank Mastkowski , Mark Rothert, and Scott Anderson and discussed our common goal that each organization shares. It was decided that we would meet again. Wes was going to keep communications open with Chris Peterson.

Meeting was brought to a close at 11:15 Eastern